

# A Health Solutions Organization

CARE DELIVERY SERVICES + HEALTH PLAN FINANCING

60+ YEARS



PHARMACY



Largest **consumer-governed nonprofit** health care organization in the nation



**90+**  
clinics & hospitals



**26,000**  
employees



**1.2 M** patients  
**1.8 M** members



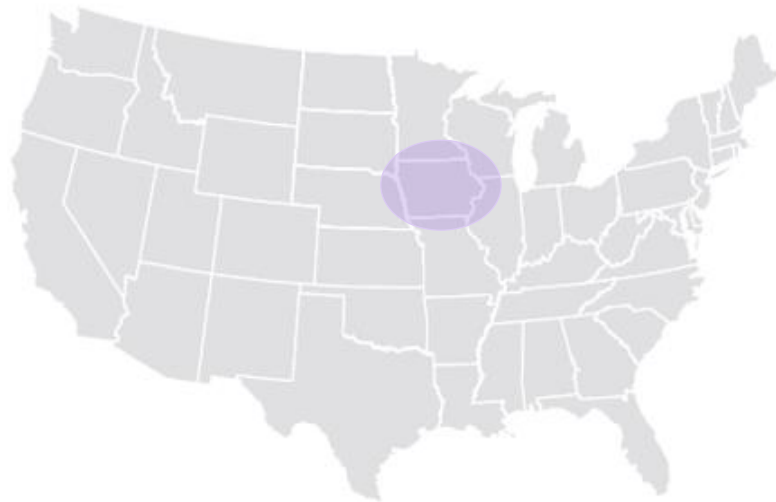
400+ research studies  
145 paper and poster presentations at national and international conferences  
400 researchers and 30+ core investigators

# Value-based Network Approaches



**HealthPartners**  
**UnityPoint Health**

## **LARGE OPEN ACCESS NETWORK** **NATIONAL ALLIANCE WITH CIGNA**



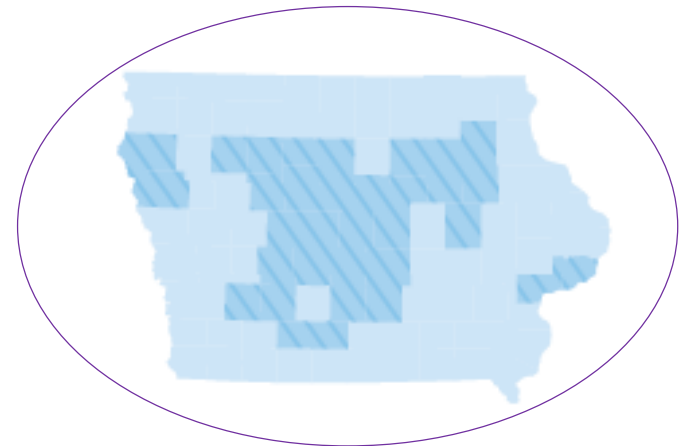
### **Open Access network:**

A broad network covering all **99 counties** in Iowa and includes a national network of more than 1 million providers and 6,300 hospitals.

### **Iowa network includes:**

**100%** of hospitals  
**95%** of providers

## **BRIDGES**



### **What is Bridges Network?**

- Focused network built around the UnityPoint Health Accountable Care providers and facilities
- Additional providers to expand and enhance the network (examples: **University of Iowa Health Care**, **Mary Greeley Medical Center** and **McFarland Clinic**)

# Our Product Offerings

Level Funded  
down to  
10 lives

Fully Insured  
and Self Funded  
51+

Dental  
(Medical premium  
discounts  
when bundled  
with dental)

Focus on Total  
Cost of Care &  
Coverage

Affordability  
through multi-  
year Partnership

Value-added  
services including  
health and well-  
being

# Health & Well-Being Platform



## Here, your health matters

Take charge of your health so you can do all the things you enjoy. Well-being is here to help you every step of the way.

Get started today and live your best life – every day.

[Download this page \(PDF\)](#)



### Talk with Customer Service

Available Monday–Friday  
x:00 a.m.–x:00 p.m. CT  
**800-883-5000** (toll-free)

### Your Rewards

[View summary](#)

You've earned your first reward



**Complete**  
Congratulations

You have until 9/30/19 to earn your second reward



**Partially done**  
Keep on keepin' on

### Your options



Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur suscipit ante nisi at magna. Nulla vitae bibendum quam.

In progress

### Address your stress

Start by: 2/22/ 2019

Ask about our Health & Well-Being Platform!  
**Call today** to see how your employees can **Discover, Engage and Transform!**  
**(515) 695-3801**

# Valued Partnership



**HealthPartners  
UnityPoint Health**

In partnership with you, we'll design a solution based on your organization, and deliver custom programs to engage your employees in finding quality health care solutions that are affordable.



## Total cost management

Partnering with providers to make health care more affordable



## Quality improvement

Using actionable data to improve results by focusing and prioritizing key opportunities



## Operational excellence

Enabling administrative capabilities and systems that support easy-to-use, connected experiences

To learn more, call us at: (515) 695-3801

Visit our website: [HealthPartners UnityPoint Health Employers](#)

# HPUPH Sales & Account Team



Jeff Overton,  
Regional Sales  
Director



Keri Caruthers,  
Regional Sales  
Manager



Jodi Sackett,  
Strategic Account  
Executive



Claude Wilkins,  
Strategic Account  
Executive

To learn more, call us at: **(515) 695-3801**

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